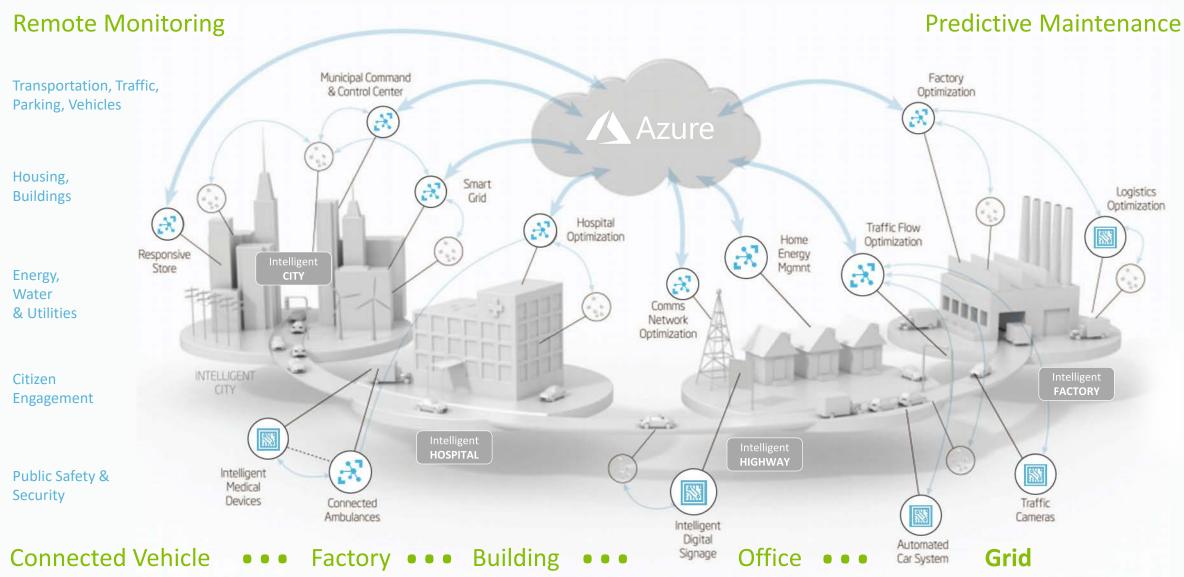




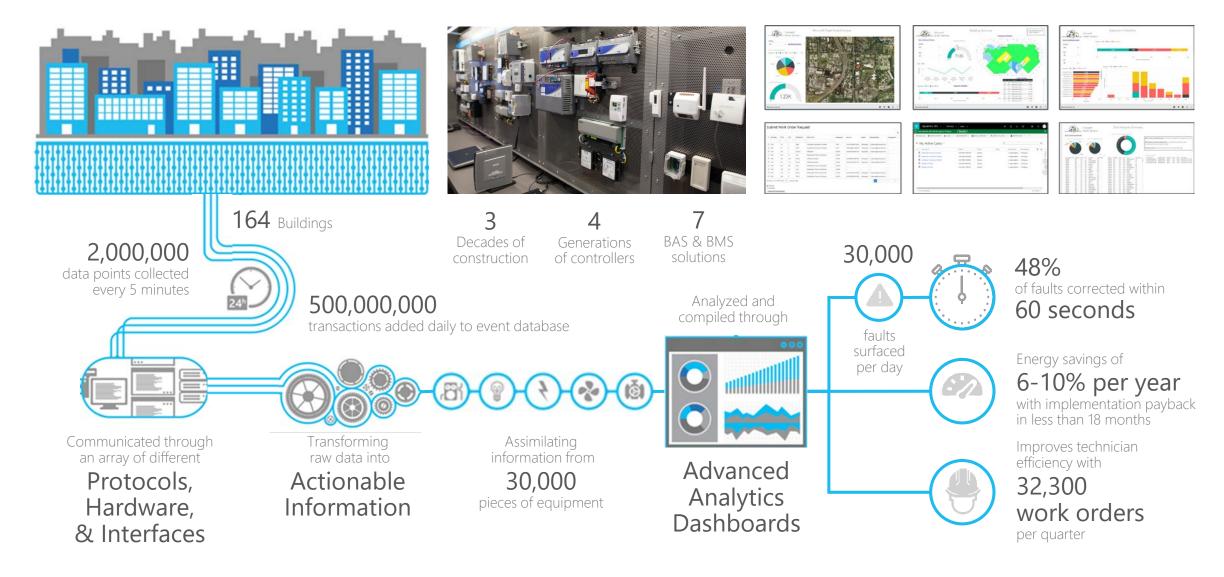




IOT & INTELLIGENT INFRASTRUCTURE



MICROSOFT SMART CAMPUS



WAVES OF INNOVATION

Cloud

Globally available, unlimited compute resources

IoT

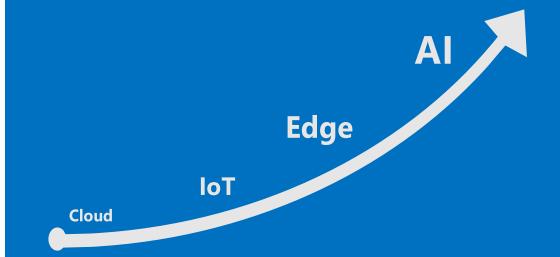
Harnessing signals from sensors and devices, managed centrally by the cloud

Edge

Intelligence offloaded from the cloud to IoT devices

Al

Breakthrough intelligence capabilities, in the cloud and at the edge



TRANSFORMATIONAL CHANGE FOR GRID









Bidirectional flow of Electric Power



Electricity Storage (large quantity)

Thermal Generation ↓ (Nuclear, Coal)



AGDER ENERGI

Microsoft Green Blog

How Microsoft Technology is Enabling an Autonomous Grid

May 17, 2017 | Brian Janous, Director of Energy Strategy







The electricity industry is undergoing a transformational change. In the technology sector, we have become accustomed to major shifts in our industry every few years. But if you are a utility, these disruptions are likely keeping you up at night. How do you deliver reliable energy to a more engaged and dynamic customer base when your power supply is increasingly renewable and therefore intermittent, all in a system that has not really changed since the early 1900s? Utilities have a choice – hold on tightly to a hundred-year-old business model, or embrace the disruption and transform their industry in the process.

Microsoft is betting on transformation. We believe deeply in the power of data-driven insights to create new efficiencies across every industry, especially the energy and utilities sector. What we see and hear indicates that technology can help utilities build more effective, reliable and autonomous grids. Much like how self-driving cars will transform the hundred-year-old auto industry, a self-driving grid will be the catalyst for transformation in the electricity industry.

Today, I'm excited to announce the launch of a <u>new video</u> that showcases the work Microsoft is doing in this space. It shows how autonomous grids can help create a virtuous feedback loop both for utilities and customers as demand is matched with supply, allowing for the consumption of clean and affordable energy.



Smart Grid: Microsoft and Agder Energi Partner for Grid of the Future



Microsoft, Agder Energi partner to show how smarter grid can help Norway become more sustainable

1:22 Confidential

Thank You!



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