

Microgrids & Distributed Energy Is there a revolution in the making?







Thursday November 24 University of Waterloo Federation Hall

Jatin Nathwani
Executive Director, WISE
CCRE Energy Leaders Roundtable
Hockley Valley Resort
April 07, 2017





The coming energy revolution.....

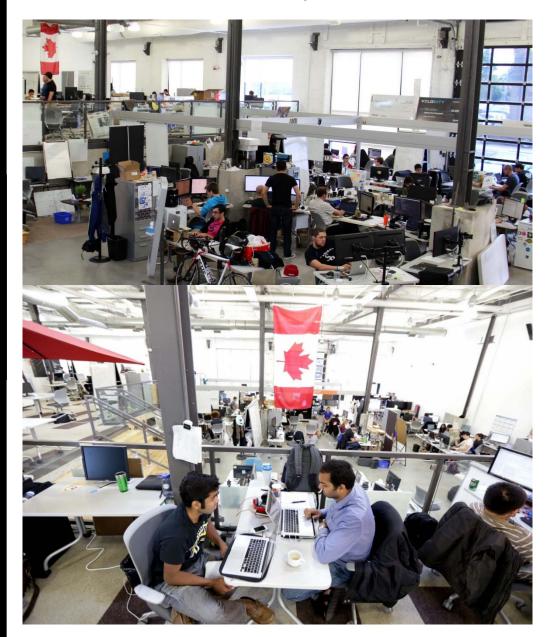








...will be led by innovators and accountants



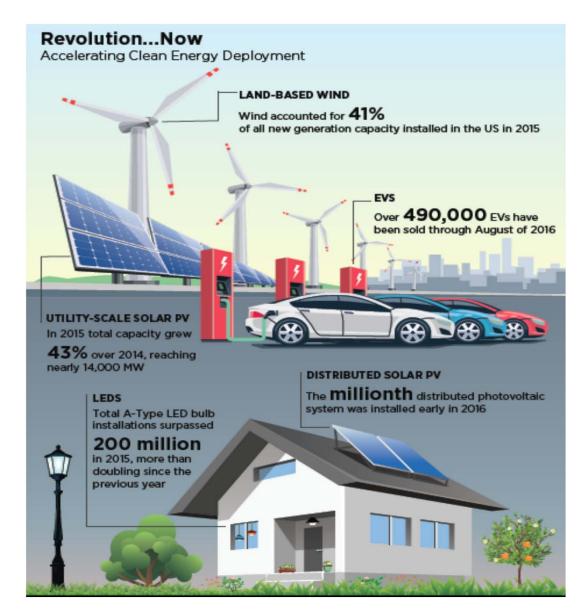








Energy Revolution- Where?

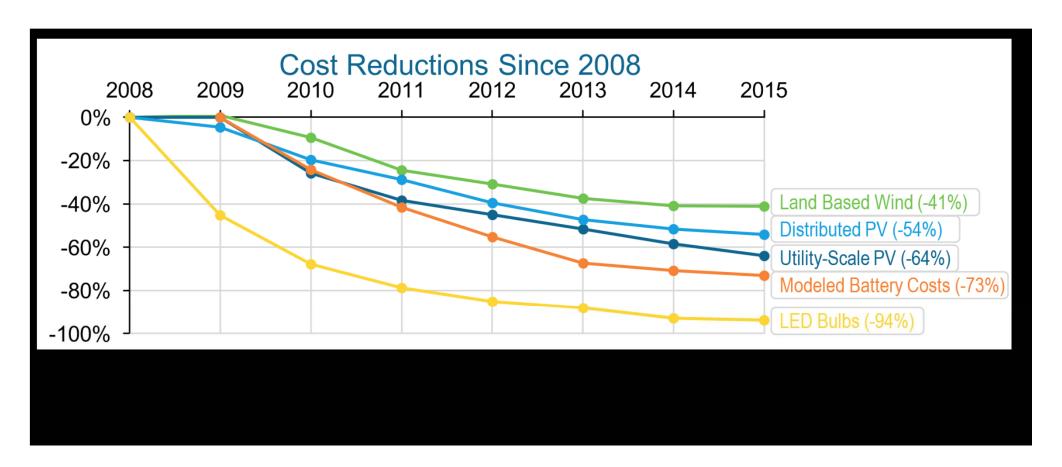


Source: US DOE, 2016 'The Future Arrives for 5 Clean Energy Technologies





Future Arrives for 5 Energy Technologies



Source: USDOE 2016 'The Future Arrive for 5 Clean Energy Technologies

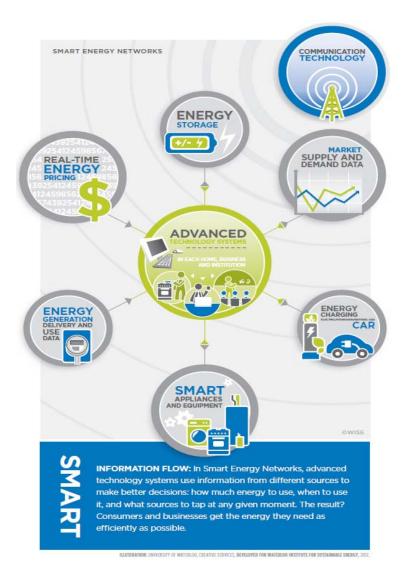
Notes: Land based wind costs derived from levelized cost of energy from representative wind sites from references [1]and [2] Distributed PV is average residential installed cost from reference [3] Utility-Scale PV is median installed cost for utility-scale PV systems from reference [4] Modeled battery costs are at high-volume production of battery systems, derived from DOE/UIS Advanced Battery Consortium PHEV Battery development projects LED bulbs are for A-typebulbs from reference [5]







Smart Energy Networks









Cars controlling the Grid?

Electric Vehicles Sell Power Back to the Grid

Delaware Test Fleet Makes Money by Serving as an Electricity Reserve



Balance of Power

The numbers behind the University of Delaware program using cars as a money-making reserve for the electric grid

| Cars used | 23 (19 all-electric Mini E's, 3 modifie Scion xB's, 1 experimental Honda Accord plug-in hybrid) | | |
|--|---|--|--|
| What they do | Store or discharge electricity according to grid needs | | |
| Special equipment needed | Control board, \$200-\$300 per car | | |
| Power of car batteries | 12 kilowatts per vehicle* | | |
| Minimum capacity needed for a grid "bank" | 100 kilowatts/9 cars | | |
| Time connected to grid | 24/7 except when being driven | | |
| Average daily driving time | About an hour per car | | |
| Monthly revenue per car from grid operator | About \$150 | | |
| Monthly electricity cost/car | About \$40 | | |
| Monthly profit | About \$110 per car/\$2,500 total | | |
| | | | |

*For Minis and Scions. Honda power not disclosed.

Source: University of Delaware





The Wall Street Journa



Solar Charging Stations for Electric Vehicles



2 kW EV Charging Station



10 kW EV Charging Station



30 kW EV Charging Shade Structure



300 kW EV Charging





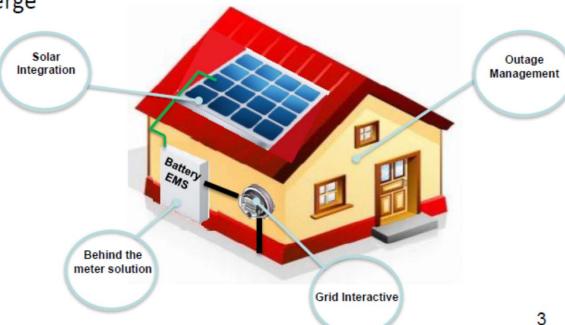
POWER.HOUSE VPP launched March 2016



IESO Conservation Fund for 20 homes:

- 20 targeted homes in PowerStream territory
- 5 KW solar array; Sunverge unit- 6.8 KW/11.4KWH battery and EMS
- Aggregation of distributed assets to create a Virtual Power Plant
- Technology partner: Sunverge
- Installation partner: RBI





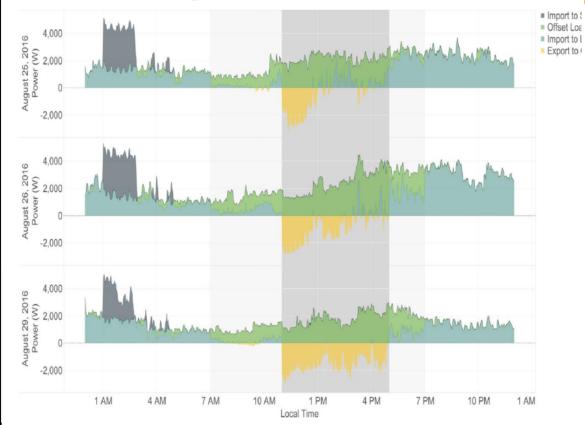
POWER. HOUSE.



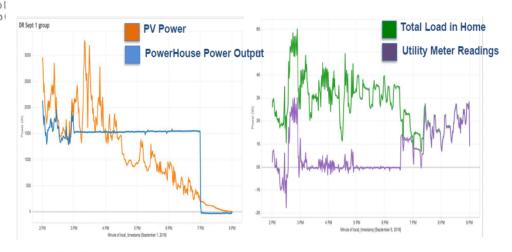




TOU Rate Management (using TOU arbitrage algorithm)



Demand Response Summary



- Graphs show average response of group of units
- Two different approaches to providing DR
- Left graph shows constant power output
- Right graph shows effort to minimize impact on grid (target = 0 kW utility meter readings)







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Thursday November 24 University of Waterloo Federation Hall

Conference Program

8:30 am Registration & Continental Breakfast

9:30 am

Glen Wright, Chairman, Council for Clean & Reliable Energy (CCRE)

Jatin Nathwani, Executive Director, Waterloo Institute for Sustainable Energy (WISE); Member CCRE

9:45 am Keynote Speaker

Bruce Campbell, President and CEO, Independent Electricity System Operator

Innovation in Ontario's Electricity Sector

10:15 am Break

10:30 am Panel 1: Technology and Disruptive Innovation

Declining cost structure of distributed energy resources (solar, EVs and storage, microgrids) pose a challenge to the utility distribution network. Will prosumers proliferate? Is the state of technology mature enough for a massive exodus of customers and is there a real threat of stranded assets?

Moderator: Jatin Nathwani, Executive Director, WISE; Member, CCRE Panelists: Mark Henderson, EVP, Asset Management and COO,

> Josipa Petrunic, Executive Director and CEO, Canadian Urban Transit Research and Innovation Consortium (CUTRIC)

Hartmut Schmeck, Professor of Applied Informatics, Karlsruhe Institute of Technology (KIT), University

of Karlsruhe, Germany David Teichroeb, Business Development, Emerging

Technology, Enbridge Gas Distribution

Q&rA Session: 45 minutes 12:00 pm Lunch

12:30 pm Innovation Showcase, Networking & Industry-Academic Collaboration

1:15 pm Optional Lab Tours (for Pre-registered Guests) Lab 1: Fuel Cell and Green Energy Lab Lab 2: Centre for Advanced Photovoltaic Devices

1:30 pm Panel 2: Financing: Business Models; and, Regulatory Construct: Policy Alignment

The traditional 'cost recovery' model for the electricity sector was designed and built for a one-way flow of energy technology. Technology is changing the texture of the system. Will distributed energy resources, high penetration of variable generation and ICT-enabled consumers undermine the existing business model of the distribution utilities?

Moderator: David McFadden, Counsel, Gowling WLG (Canada) LLP; Member, CCRE

Colin Andersen, Chair, Energy Council of Canada Brian Poth, Partner, Power and Utilities,

PricewaterhouseCoopers

Paul Murphy, Board Chair, Advanced Energy Centre Vicky Sharpe, Corporate Director and founding President and CEO, Sustainable Development Technology Canada (SDTC)

Q&rA Session: 45 minutes

3:00 pm Wrap-Up and Closing Remarks

David McFadden, Jatin Nathwani and Glen Wright

Reception, Innovation Showcase, Networking & 5:30pm Industry-Academic Collaboration

Please join us for a Networking Reception

Optional Lab Tour 3:45 pm (for Pre-registered Guests) Lab 2: Centre for Advanced Photovoltaic Devices

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